# **CONSOLIDATED FINANCIAL HIGHLIGHTS**





Nintendo Co., Ltd. 11-1 Hokotate-cho, Kamitoba, Minami-ku, Kyoto 601-8501 Japan

(Amounts below one million yen are rounded down)

#### Consolidated Results for the Six Months Ended September 30, 2021 and 2022

#### (1) Consolidated operating results

|                                     | Net sales      | Operating profit | Operating profit Ordinary profit |        | Profit attributa to owners of pa |        |
|-------------------------------------|----------------|------------------|----------------------------------|--------|----------------------------------|--------|
|                                     | million yen %  | million yen      | % million yen                    | %      | million yen                      | %      |
| Six months ended September 30, 2022 | 656,974 5.2    | 220,387          | 322,464                          | 36.5   | 230,451                          | 34.1   |
| Six months ended September 30, 2021 | 624,272 (18.9) | 219,959 (24      | 5) 236,286 (                     | (20.6) | 171,834                          | (19.4) |

[Notes]

Percentages for net sales, operating profit etc. show increase (decrease) from the previous fiscal year.

Comprehensive income: Six months ended September 30, 2022: 324,794 million yen [84.0%] Six months ended September 30, 2021: 176,496 million yen [(22.1%)]

|                                     | Profit per share | Diluted profit per share |
|-------------------------------------|------------------|--------------------------|
|                                     | yen              | yen                      |
| Six months ended September 30, 2022 | 197.61           | -                        |
| Six months ended September 30, 2021 | 144.69           | -                        |

[Notes]

The Company enacted a 10-for-1 stock split of its common stock with an effective date of October 1, 2022.

Profit per share is calculated based on the assumption that the stock split was implemented at the beginning of the previous fiscal year.

#### (2) Consolidated financial positions

|                          | Total assets | Net assets  | Capital adequacy ratio |
|--------------------------|--------------|-------------|------------------------|
|                          | million yen  | million yen | %                      |
| As of September 30, 2022 | 2,781,207    | 2,177,952   | 78.3                   |
| As of March 31, 2022     | 2,662,384    | 2,069,310   | 77.7                   |

[Reference]

Shareholders equity: As of September 30, 2022: 2,177,755 million yen As of March 31, 2022: 2,069,043 million yen

#### **Dividends**

|  |                    | Dividend per share |                    |          |          |  |  |  |
|--|--------------------|--------------------|--------------------|----------|----------|--|--|--|
|  | End of 1st quarter | End of 2nd quarter | End of 3rd quarter | Year-end | Annual   |  |  |  |
|  | yen                | yen                | yen                | yen      | yen      |  |  |  |
| Year ended March 31, 2022                | -                  | 620.00             | -                  | 1,410.00 | 2,030.00 |  |  |  |
| Year ending March 31, 2023               | -                  | 630.00             |                    |          |          |  |  |  |
| Year ending March 31, 2023<br>(forecast) |                    |                    | -                  | 109.00   | -        |  |  |  |

[Notes]

Revisions to previously announced dividend forecast: Applicable

The Company enacted a 10-for-1 stock split of its common stock with an effective date of October 1, 2022.

 $The \ dividend \ for the \ 2nd \ quarter \ of the \ fiscal \ year \ ending \ March \ 31, 2023 \ presents \ the \ amount \ prior \ to \ the \ stock \ split.$ 

 $The \ dividend \ for the \ year-end \ of \ the \ fiscal \ year \ ending \ March \ 31, 2023 (forecast) \ presents \ the \ amount \ after \ the \ stock \ split.$ 

Please refer to "Notice of Dividend (end of 2nd quarter) and Dividend Forecast Modifications" announced on November 8, 2022 for more details.

### Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2023

|                            | Net sales       | Operating profit | Ordinary profit | Profit attributable to owners of parent | Profit per share |
|----------------------------|-----------------|------------------|-----------------|---|------------------|
|                            | million yen %   | million yen %    | million yen %   | million yen %                           | yen              |
| Year ending March 31, 2023 | 1,650,000 (2.7) | 500,000 (15.6)   | 560,000 (16.5)  | 400,000 (16.3)                          | 343.28           |

[Notes]

Percentages for net sales, operating profit etc. show increase (decrease) from the previous fiscal year.

Revisions to previously announced financial forecast: Applicable

The Company enacted a 10-for-1 stock split of its common stock with an effective date of October 1, 2022. Profit per share presents the amount after the stock split.

Please refer to "Notice of Full-Year Financial Forecast Modifications" announced on November 8, 2022 for more details.

#### **Others**

(1) Changes for important subsidiaries during the six-month period ended September 30, 2022 : Not applicable

(2) Application of accounting procedures specific to the preparation of quarterly consolidated financial statements : Applicable

(3) Changes in accounting procedures:

1) Related to accounting standard revisions etc. : Not applicable 2) Other changes : Not applicable 3) Changes in accounting estimates : Not applicable 4) Modified restatements : Not applicable

(4) Outstanding shares (common shares)

1) Number of shares outstanding (including treasury shares)

As of Sep. 30, 2022: 1,298,690,000 shares As of Mar. 31, 2022: 1,298,690,000 shares

2) Number of treasury shares

As of Sep. 30, 2022: 134,459,400 shares As of Mar. 31, 2022: 125,470,220 shares

3) Average number of shares

Six months ended Six months ended 1,166,192,773 shares 1,187,636,166 shares Sep. 30, 2022: Sep. 30, 2021:

The Company enacted a 10-for-1 stock split of its common stock with an effective date of October 1, 2022.

Outstanding shares (common shares) are calculated based on the assumption that the stock split was implemented at the beginning of the previous fiscal year.

[Notes]

1. This earnings release report is not subject to quarterly review procedures by a certified public accountant or audit firm.

<sup>2.</sup> Forecasts announced by the Company (Nintendo Co., Ltd.) referred to above were prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties such as fluctuation in foreign exhange rates, spread of COVID-19, and other changes in the market environment. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast, and other forecasts).

#### 1. Consolidated Operating Results

Regarding the Nintendo Switch business during the first half of this fiscal year (April through September 2022), each title released this period has sold well, with *Splatoon 3* getting off to a good start with sales of 7.90 million units, as well as *Nintendo Switch Sports* at 6.15 million units, *Mario Strikers: Battle League* at 2.17 million units, and *Xenoblade Chronicles 3* at 1.72 million units sold. In addition, we saw stable sales in titles released through the end of the previous fiscal years, with *Mario Kart 8 Deluxe* selling 3.07 million units (for cumulative sales of 48.41 million units) and *Kirby and the Forgotten Land* selling 2.61 million units (for cumulative sales of 5.27 million units). Sales of titles from other software publishers also continued to grow steadily, bringing the total number of million-seller titles during this period to 15, including titles from these other software publishers. As a result of these factors, total software sales grew by 1.6% year-on-year to 95.41 million units. On the other hand, hardware units sold decreased by 19.2% year-on-year to 6.68 million units, due to factors such as a shortage of semiconductor and other component supplies.

Turning to our digital business for the dedicated video game platform, Nintendo Switch downloadable versions of packaged software sold well, and Nintendo Switch Online sales also increased. In addition, sales of add-on content rose not only for Nintendo titles, but also for titles from other software publishers, along with the sales of download-only titles, helping push digital sales to 187.8 billion yen, up 30.2% year-on-year.

Royalty income was stable, but income from smart-device content declined, with the result that overall sales in our mobile and IP-related business totaled 23.5 billion yen, down 7.5% year-on-year.

In total, sales reached 656.9 billion yen, with overseas sales of 498.6 billion yen accounting for 75.9% of that total. Operating profit came to 220.3 billion yen. With the depreciation of the yen in foreign exchange markets, we recorded foreign exchange gains of 76.4 billion yen, with the result that ordinary profit totaled 322.4 billion yen and profit attributable to owners of parent totaled 230.4 billion yen.

#### 2. Consolidated Financial Forecast

While there is a gradual improvement in semiconductor and other component supplies and a recovery trend in hardware manufacturing for Nintendo Switch, taking into consideration production and sales performances thus far, we have modified the Nintendo Switch hardware sales units forecast for the fiscal year. By continually working to front-load production and selecting appropriate transportation methods in preparation for the holiday season, we will work to deliver as many consoles as possible to consumers in every region of the world. As for software, we have the release of *Bayonetta 3* in October, followed by *Pokémon Scarlet* and *Pokémon Violet* in November, *Fire Emblem Engage* in January 2023, and *Kirby's Return to Dream Land Deluxe* in February 2023. Other software publishers also plan to release a wide variety of compelling titles, and we will work to invigorate the platform with this continuous stream of new titles combined with the popularity of existing titles.

We have revised the financial forecast originally published on May 10, 2022. For details, please see the Notice of Full-Year Financial Forecast Modifications issued today (November 8, 2022).

# 3. Consolidated Balance Sheets

million yen

|   |                      | million yer              |
|---|----------------------|--------------------------|
| Description   | As of March 31, 2022 | As of September 30, 2022 |
| (Assets)  |                      |                          |
| Current assets  |                      |                          |
| Cash and deposits                                     | 1,206,506            | 1,214,278                |
| Notes and accounts receivable-trade                   | 141,087              | 160,272                  |
| Securities  | 504,385              | 440,323                  |
| Inventories   | 204,183              | 295,347                  |
| Other   | 70,147               | 69,410                   |
| Allowance for doubtful accounts                       | (98)                 | (87                      |
| Total current assets                                  | 2,126,212            | 2,179,545                |
| Non-current assets                                    |                      |                          |
| Property, plant and equipment                         | 85,164               | 92,72                    |
| Intangible assets                                     | 17,315               | 19,614                   |
| Investments and other assets                          |                      |                          |
| Investment securities                                 | 312,663              | 351,943                  |
| Other   | 121,028              | 137,374                  |
| Total investments and other assets                    | 433,692              | 489,317                  |
| Total non-current assets                              | 536,172              | 601,661                  |
| Total assets  | 2,662,384            | 2,781,207                |
|   | , ,                  | , , , ,                  |
| (Liabilities)   |                      |                          |
| Current liabilities                                   |                      | 400.00                   |
| Notes and accounts payable-trade                      | 150,910              | 138,395                  |
| Provisions  | 5,459                | 4,62                     |
| Income taxes payable                                  | 99,520               | 108,486                  |
| Other   | 284,836              | 296,12                   |
| Total current liabilities                             | 540,726              | 547,624                  |
| Non-current liabilities                               |                      |                          |
| Provisions  | -                    | 9                        |
| Retirement benefit liability                          | 25,063               | 24,25                    |
| Other   | 27,284               | 31,27                    |
| Total non-current liabilities                         | 52,347               | 55,629                   |
| Total liabilities                                     | 593,074              | 603,254                  |
| (Net assets)  |                      |                          |
| Shareholders' equity                                  |                      |                          |
| Share capital   | 10,065               | 10,06                    |
| Capital surplus                                       | 15,041               | 15,079                   |
| Retained earnings                                     | 2,198,706            | 2,263,73                 |
| Treasury shares                                       | (220,343)            | (271,042                 |
| Total shareholders' equity                            | 2,003,469            | 2,017,83                 |
| Accumulated other comprehensive income                |                      |                          |
| Valuation difference on available-for-sale securities | 33,199               | 31,44                    |
| Foreign currency translation adjustment               | 32,373               | 128,47                   |
| Total accumulated other comprehensive income          | 65,573               | 159,919                  |
| Non-controlling interests                             | 266                  | 19'                      |
| Total net assets                                      | 2,069,310            | 2,177,952                |
| Total liabilities and net assets                      | 2,662,384            | 2,781,207                |

# 4. Consolidated Statements of Income

million yen

|   |                                     | million yer                         |
|---|-------------------------------------|-------------------------------------|
| Description   | Six months ended September 30, 2021 | Six months ended September 30, 2022 |
| Net sales   | 624,272                             | 656,974                             |
| Cost of sales   | 251,545                             | 265,363                             |
| Gross profit  | 372,727                             | 391,610                             |
| Selling, general and administrative expenses            | 152,767                             | 171,222                             |
| Operating profit  | 219,959                             | 220,38                              |
| Non-operating income                                    |                                     |                                     |
| Interest income   | 1,415                               | 7,875                               |
| Foreign exchange gains                                  | 1,797                               | 76,467                              |
| Other   | 13,583                              | 18,877                              |
| Total non-operating income                              | 16,796                              | 103,220                             |
| Non-operating expenses                                  |                                     |                                     |
| Loss on valuation of investment securities              | -                                   | 928                                 |
| Other   | 469                                 | 214                                 |
| Total non-operating expenses                            | 469                                 | 1,14                                |
| Ordinary profit   | 236,286                             | 322,46                              |
| Extraordinary income                                    |                                     |                                     |
| Gain on sale of non-current assets                      | -                                   | 3                                   |
| Settlement income                                       | 3,300                               |                                     |
| Total extraordinary income                              | 3,300                               | 3:                                  |
| Extraordinary losses                                    |                                     |                                     |
| Loss on disposal of non-current assets                  | 13                                  | 14                                  |
| Total extraordinary losses                              | 13                                  | 14                                  |
| Profit before income taxes                              | 239,573                             | 322,35                              |
| Total income taxes                                      | 67,733                              | 91,90                               |
| Profit  | 171,839                             | 230,44                              |
| Profit (loss) attributable to non-controlling interests | 5                                   | (:                                  |
| Profit attributable to owners of parent                 | 171,834                             | 230,45                              |

# **5.** Consolidated Statements of Comprehensive Income

million yen

| Description   | Six months ended September 30, 2021 | Six months ended September 30, 2022 |
|---|-------------------------------------|-------------------------------------|
| Profit  | 171,839                             | 230,449                             |
| Other comprehensive income  |                                     |                                     |
| Valuation difference on available-for-sale securities                             | 410                                 | (1,635)                             |
| Foreign currency translation adjustment   | 2,358                               | 86,781                              |
| Share of other comprehensive income of entities accounted for using equity method | 1,887                               | 9,199                               |
| Total other comprehensive income  | 4,656                               | 94,345                              |
| Comprehensive income  | 176,496                             | 324,794                             |
| (Comprehensive income attributable to)  |                                     |                                     |
| Comprehensive income attributable to owners of parent                             | 176,491                             | 324,797                             |
| Comprehensive income attributable to non-controlling interests                    | 5                                   | (2)                                 |

#### 6. Notes to Consolidated Financial Statements

(Going Concern Assumption)

There are no applicable items.

(Significant changes in shareholders' equity)

Based on the resolution at the meeting of the Board of Directors held on May 10, 2022, the Company acquired 8,995,000 shares as its treasury shares. As a result, for the six months ended September 30, 2022, treasury shares increased by 50,695 million yen.

The Company enacted a 10-for-1 stock split of its common stock with an effective date of October 1, 2022. The number of shares described above presents the amount after the stock split.

(Application of accounting procedures specific to the preparation of quarterly consolidated financial statements) (Calculation of tax expenses)

With respect to certain consolidated subsidiaries, corporate income tax amount is calculated by taking the amount of profit before income taxes through the six-month period ended September 30, 2022 multiplied by a reasonably estimated annual effective tax rate with the effects of deferred taxes reflected.

#### (Significant subsequent events)

(Stock split)

Based on the resolution at the meeting of the Board of Directors held on May 10, 2022, the Company enacted a stock split with an effective date of October 1, 2022.

#### (1) Purpose of the stock split

To reduce the minimum investment price through the stock split, thereby increasing the liquidity of the Company's shares and further expanding the Company's investor base.

#### (2) Overview of the stock split

#### 1) Stock split method

The record date for the stock split was Friday, September 30, 2022. Each share of the Company's common stock held by shareholders who are registered or recorded in the final shareholder registry as of the record date has been split into 10 shares.

### 2) Increase in the number of shares as a result of the stock split

|   | 1                    |
|---|----------------------|
| Number of shares outstanding prior to the stock split           | 129,869,000 shares   |
| Increase in the number of shares as a result of the stock split | 1,168,821,000 shares |
| Number of shares outstanding after the stock split              | 1,298,690,000 shares |
| Number of authorized shares after the stock split               | 4,000,000,000 shares |

#### 3) Stock split schedule

| Date of public notice of the record date | Wednesday, September 14, 2022 |
|--|-------------------------------|
| Record date                              | Friday, September 30, 2022    |
| Effective date                           | Saturday, October 1, 2022     |

## (3) Impact on per share information

Impact on per share information is described in the relevant parts.

# 7. Others

#### (1) Consolidated sales information

million yen

|                  |  | Japan   | The Americas | Europe  | Other  | Total   |
|------------------|--|---------|--------------|---------|--------|---------|
|                  | Dedicated video game platform          | 148,499 | 272,857      | 148,801 | 61,254 | 631,412 |
| Six months ended | of which Nintendo Switch platform (*1) | 141,826 | 267,277      | 146,846 | 60,193 | 616,143 |
| September 30,    | of which the others (*2)               | 6,673   | 5,579        | 1,954   | 1,061  | 15,269  |
| 2022             | Mobile, IP related income, etc. (*3)   | 8,703   | 11,939       | 2,173   | 764    | 23,581  |
| I                | Playing cards, etc.                    | 1,165   | 814          | -       | 0      | 1,979   |
|                  | Total                                  | 158,367 | 285,611      | 150,975 | 62,019 | 656,974 |

|                  |  | Japan   | The Americas | Europe  | Other  | Total   |
|------------------|--|---------|--------------|---------|--------|---------|
|                  | Dedicated video game platform          | 125,475 | 259,814      | 148,349 | 63,826 | 597,465 |
| Six months ended | of which Nintendo Switch platform (*1) | 119,226 | 254,403      | 145,904 | 62,273 | 581,808 |
| September 30,    | of which the others (*2)               | 6,248   | 5,410        | 2,444   | 1,553  | 15,657  |
| 2021             | Mobile, IP related income, etc. (*3)   | 9,147   | 12,754       | 2,298   | 1,300  | 25,501  |
| P                | Playing cards, etc.                    | 898     | 406          | -       | 1      | 1,306   |
|                  | Total                                  | 135,521 | 272,975      | 150,647 | 65,128 | 624,272 |

[Note] Digital sales in dedicated video game platform (\*4):

Six months ended September 30, 2022: 187.8 billion yen

Six months ended September 30, 2021: 144.2 billion yen

- \*1. Nintendo Switch platform includes hardware, software (including downloadable versions of packaged software, download-only software, add-on content and Nintendo Switch Online) and accessories.
- \*2. Includes platforms other than Nintendo Switch and also amiibo.
- \*3. Includes income from smart-device content and royalty income.
- \*4. Includes downloadable versions of packaged software, download-only software, add-on content and Nintendo Switch Online.

## (2) Other consolidated information

million yen

|   |          | Six months ended<br>September 30, 2021 | Six months ended<br>September 30, 2022 | Year ending March 31, 2023<br>(Forecast) |  |
|---|----------|--|--|--|--|
| Depreciation of property, plant and equipment |          | 2,909                                  | 3,069                                  | 7,000                                    |  |
| Research and development expenses             |          | 44,108                                 | 51,321                                 | 110,000                                  |  |
| Advertising expenses                          |          | 38,220                                 | 39,069                                 | 110,000                                  |  |
| Average exchange rates                        | 1 USD =  | 109.78 yen                             | 133.93 yen                             | 134.47 yen                               |  |
|   | 1 Euro = | 130.83 yen                             | 138.66 yen                             | 136.84 yen                               |  |
|   |          |  |  | _  |  |

| Consolidated net sales in U.S. dollars     | 2.4 billion | 2.0 billion | - |
|--|-------------|-------------|---|
| Consolidated net sales in Euros            | 1.1 billion | 1.0 billion | - |
| Non-consolidated purchases in U.S. dollars | 3.1 billion | 1.9 billion | - |

## (3) Balance of major assets and liabilities in foreign currencies (non-consolidated) million U.S. dollars/Euros

|      |                           | As of March 31, 2022 |                      | As of September 30, 2022 |                      | As of March 31, 2023    |  |
|------|---------------------------|----------------------|----------------------|--------------------------|----------------------|-------------------------|--|
|      |                           | Balance              | Exchange rate        | Balance                  | Exchange rate        | Estimated exchange rate |  |
| USD  | Cash and deposits         | 3,125                | 1 USD=               | 2,699                    | 1 USD=               | 1 USD=                  |  |
|      | Accounts receivable-trade | 828                  | 1 USD=<br>121.83 yen | 713                      | 1 USD=<br>144.61 yen | 1 USD=<br>135.00 yen    |  |
|      | Accounts payable-trade    | 827                  | 121.00 yen           | 602                      | 111101 yen           | 155100 yen              |  |
| Euro | Cash and deposits         | 381                  | 1 Euro=              | 185                      | 1 Euro=              | 1 Euro=                 |  |
|      | Accounts receivable-trade | 575                  | 135.41 yen           | 668                      | 141.70 yen           | 135.00 yen              |  |

# (4) Consolidated sales units, number of new titles, and sales units forecast

Sales Units in Ten Thousands

|                               |              |                   |                   | Number of New Titles Released |                   |
|-------------------------------|--------------|-------------------|-------------------|-------------------------------|-------------------|
|                               |              | Actual            | Actual            | Life-to-date                  | Forecast          |
|                               |              | Apr. '21-Sep. '21 | Apr. '22-Sep. '22 | Sep. '22                      | Apr. '22-Mar. '23 |
| Nintendo Switch               |              |                   |                   |                               |                   |
| Hardware (Total)              | Japan        | 203               | 173               | 2,696                         |                   |
|                               | The Americas | 304               | 256               | 4,459                         |                   |
|                               | Europe       | 202               | 169               | 2,929                         |                   |
|                               | Other        | 119               | 70                | 1,349                         |                   |
|                               | Total        | 828               | 668               | 11,433                        | 1,900             |
| of which Nintendo Switch      | Japan        | 158               | 44                | 1,922                         |                   |
|                               | The Americas | 215               | 91                | 3,299                         |                   |
|                               | Europe       | 161               | 72                | 2,287                         |                   |
|                               | Other        | 106               | 15                | 1,059                         |                   |
|                               | Total        | 640               | 223               | 8,567                         |                   |
| of which Nintendo Switch      | Japan        | -                 | 114               | 274                           |                   |
| - OLED Model                  | The Americas | -                 | 112               | 307                           |                   |
|                               | Europe       | 2                 | 79                | 191                           |                   |
|                               | Other        | 3                 | 49                | 162                           |                   |
|                               | Total        | 6                 | 353               | 934                           |                   |
| of which Nintendo Switch Lite | Japan        | 45                | 15                | 499                           |                   |
|                               | The Americas | 89                | 52                | 853                           |                   |
|                               | Europe       | 39                | 18                | 451                           |                   |
|                               | Other        | 10                | 6                 | 129                           |                   |
|                               | Total        | 182               | 92                | 1,932                         |                   |
| Software                      | Japan        | 1,613             | 2,073             | 17,509                        |                   |
|                               | The Americas | 4,513             | 3,770             | 40,697                        |                   |
|                               | Europe       | 2,563             | 2,846             | 26,639                        |                   |
|                               | Other        | 700               | 853               | 6,915                         |                   |
|                               | Total        | 9,389             | 9,541             | 91,759                        | 21,000            |
| New titles                    | Japan        | 152               | 151               | 1,327                         |                   |
|                               | The Americas | 199               | 252               | 1,659                         |                   |
|                               | Europe       | 202               | 227               | 1,644                         |                   |

### [Notes]

- 1. Software sales units include both packaged and downloadable versions of software, and do not include download-only software or add-on content.
- 2. The number of new titles is the number of packaged software.
- 3. Actual software sales units include the quantity bundled with hardware.
- 4. While forecasted software sales units include the quantity bundled with hardware for six months ended September 30, 2022, they do not include the quantity to be bundled with hardware on and after October 1, 2022.